

VERSATILITY

Connected and secure  
anywhere work happens

**Kelly Ahuja**

CEO

VERSATILITY

Welcome

# Secure connectivity anywhere, anytime for anything...



# Versa is trusted by the world's leading brands

## RETAIL

**3 out of 5**

Top 5 Global Retailers

**1.4 to 1.6B**

Transactions across top few top North American retailers (2025 Holidays)

**270M**

Customers Weekly

**10,000**

Visits per store daily

## FINANCIAL SERVICES

**\$1.7T+**

Annual across the network

**\$4.6B**

Daily across the network

**1B+**

Daily Transactions

**2M**

Businesses Served

**7,000+**

Banks & Credit Unions Served

## ENERGY

**18,000**

Miles of pipeline

**30%**

of North American crude

**5.8M**

Barrels per day

**4.3M**

Barrels refined per day

**32M**

Retail Customers

# Challenges I'm hearing from customers



**Complexity**



**Cost**



**Security**



**Tech Debt**

# 2026 State of SASE + AI Report

**73%**

say the technical complexity of integrating new solutions has caused a critical project to be delayed or unsuccessful in the past year

**53%**

report higher operational costs from managing redundant and overlapping networking and security tools

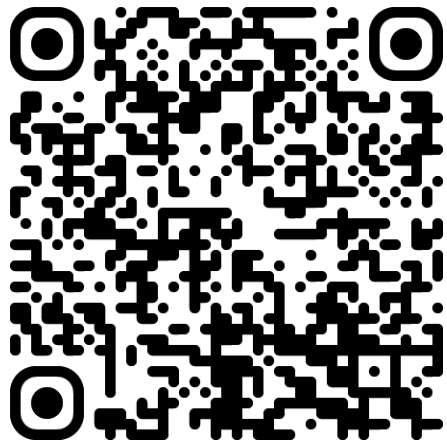
**35%**

of organizations suffered a security breach in the past year that was caused or worsened by poor coordination between networking and security teams

**95%**

agree that the rise of AI is forcing their networking and security teams to collaborate more closely

# Download your copy today



Scan to get the report





# Artificial Intelligence



# Digital Sovereignty

AI is rapidly **reshaping the cybersecurity landscape**, bringing both unprecedented **opportunities** and significant **challenges** for both leaders and organizations.

# Impact of AI

*“The question isn’t whether to adopt AI  
–it’s how to do so securely and effectively!”*

## AI usage trends

**83%** use AI daily.

Only **13%** have visibility into how it’s being used.

## Governance & readiness

**67%** have caught AI over accessing data.

**11%** feel prepared to meet emerging regulations.

## AI cyberattack statistics (2025)

**85%** of global orgs faced deepfake-based threats.

**41%** of Zero-day discovered through AI assisted.

Data sovereignty has moved from legal checkbox to **boardroom priority**—and most **enterprise architectures aren't built** for where this is heading.

Forbes

# What's driving sovereignty

## Geopolitical landscape

- Trade & Tariffs
- Unilateral legislation (eg. U.S. CLOUD Act)
- Government-imposed restrictions on tech acquisition

## Privacy and data protection

- GDPR
- Digital Personal Data Protection law (India)
- CCPA/CPRA (CA, USA)

Versa is purpose-built  
to solve these challenges

# AI is driving an architectural inflection



**Where AI elements  
are getting deployed**



**Fast-growing new  
patterns of AI traffic**



**Need for  
sovereignty**



**Elastic**



**Resilient**



**Protected**



**Simplified**

# Intelligent Edge

The traditional edge transforming to be built with and for AI

# AI is introducing new patterns to connect & secure



**User → App**



**User → Agent**

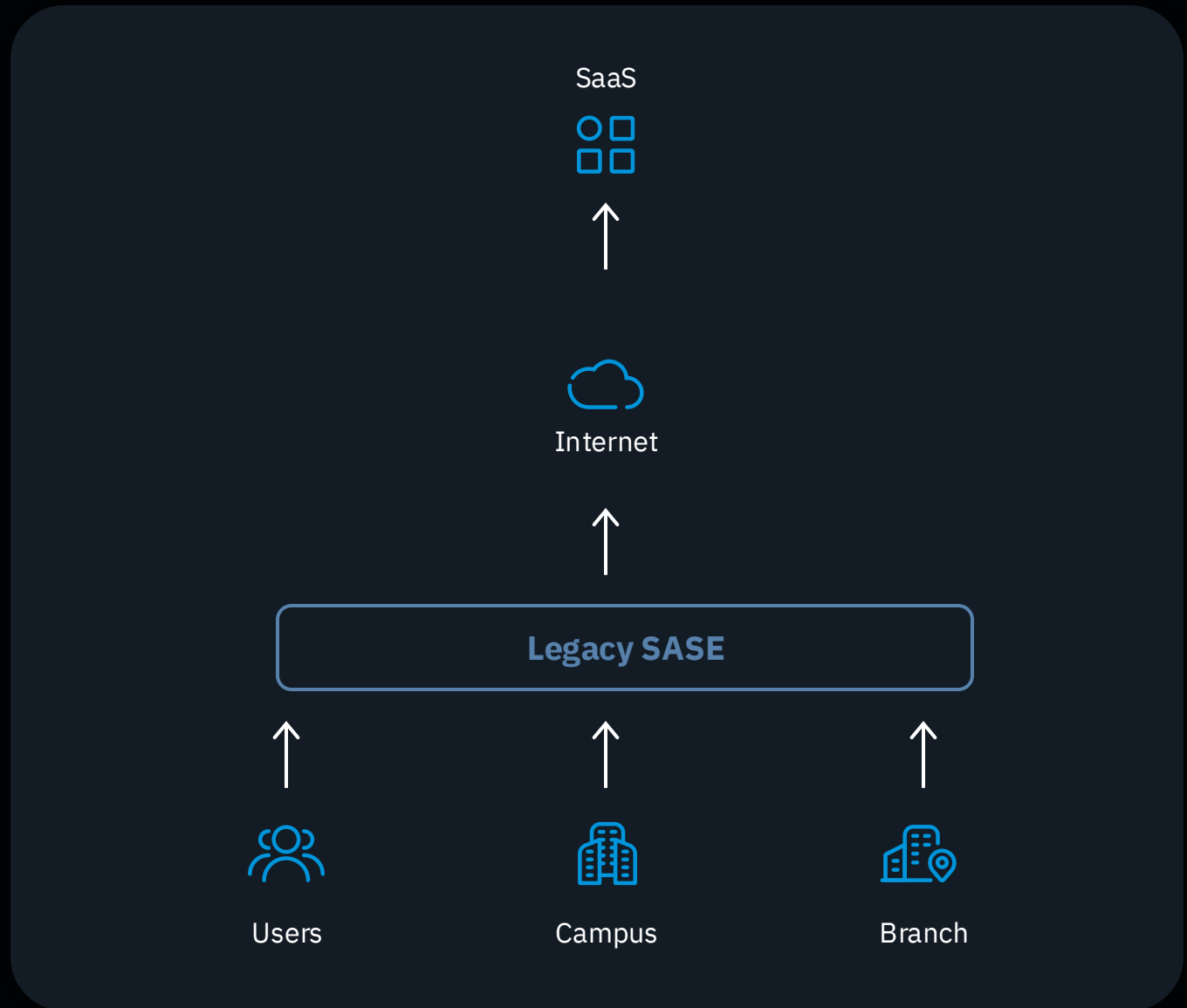


**Agent ↔ Model**

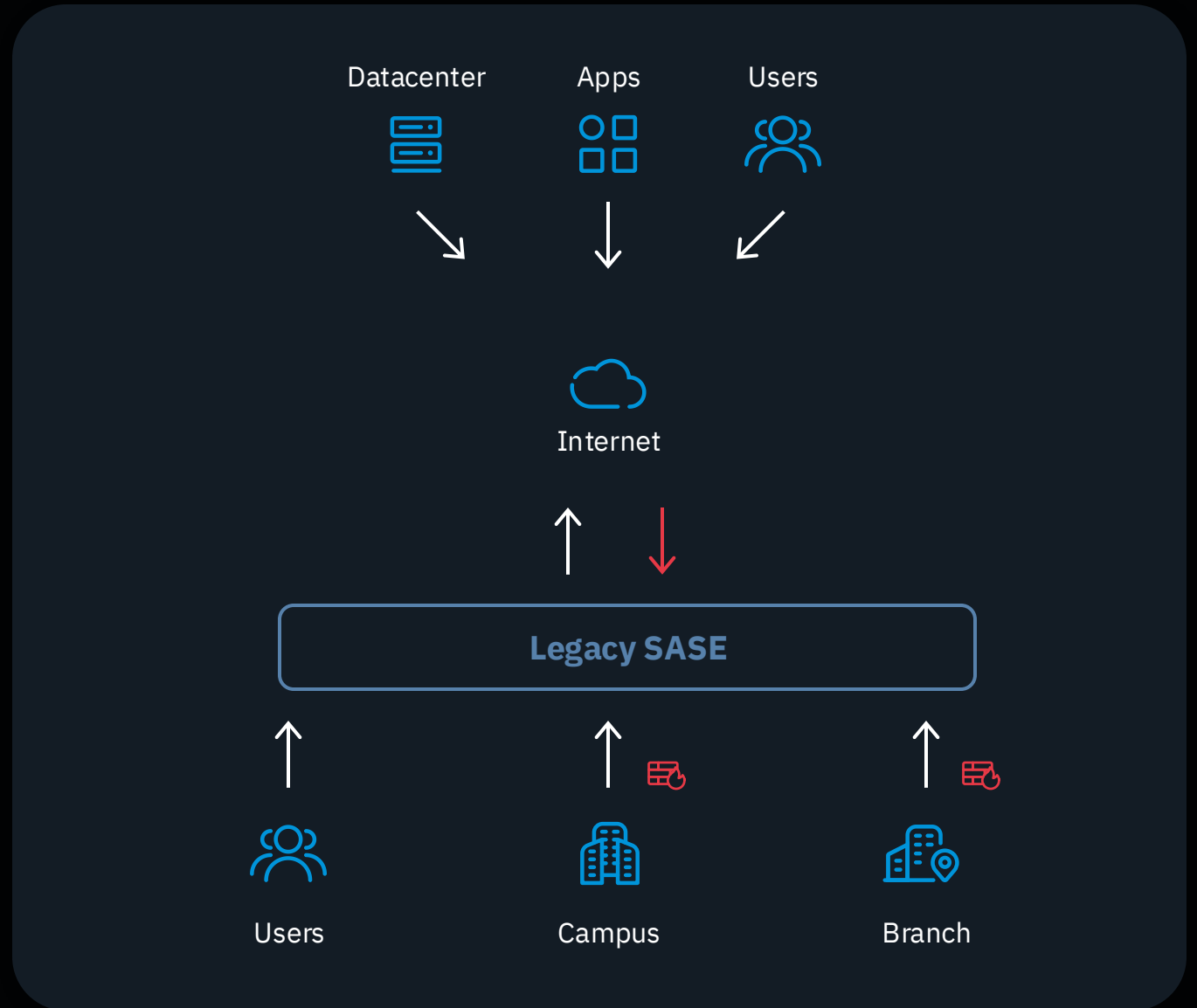
**Agent ↔ Tool**

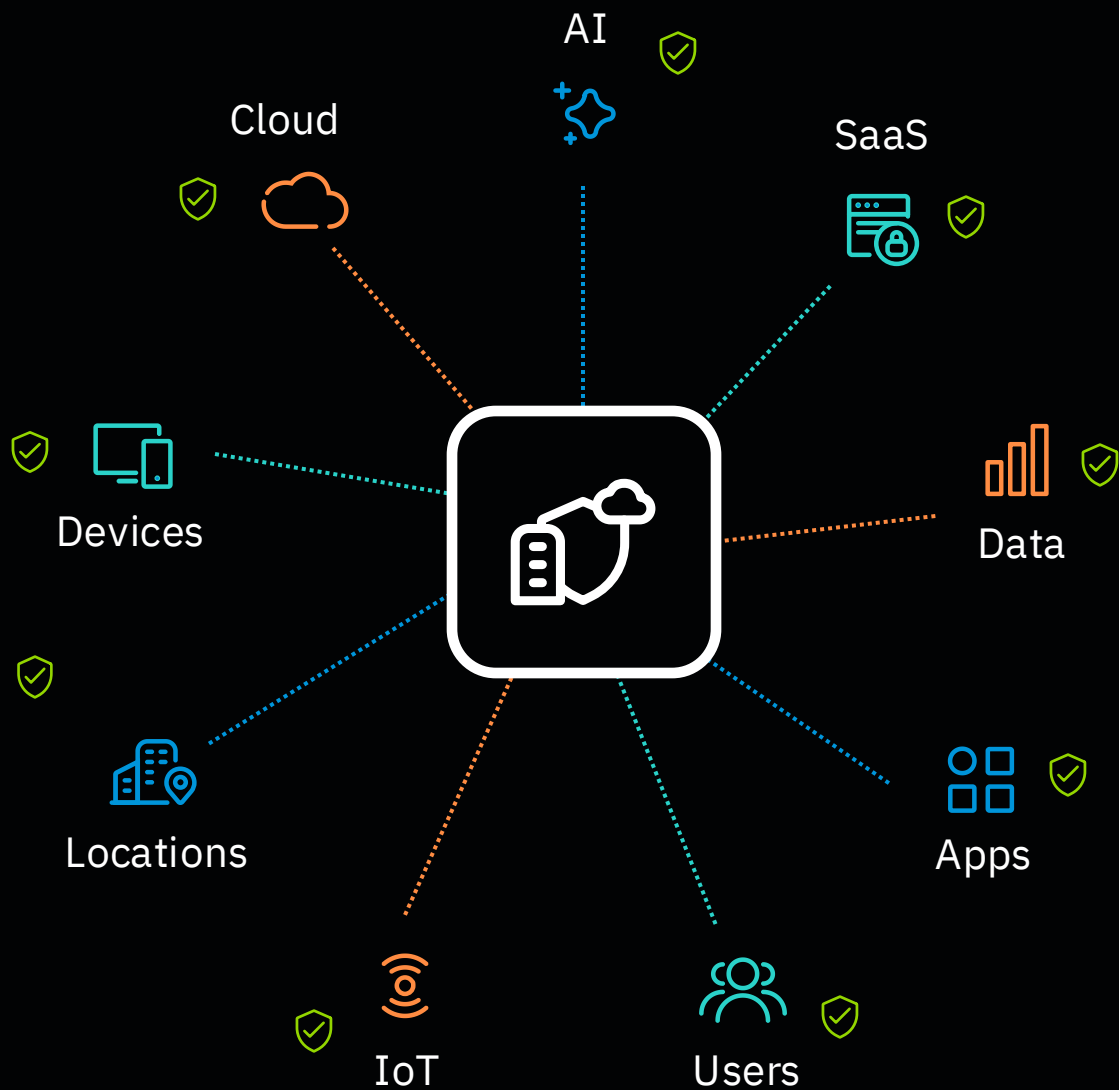
**Agent ↔ Agent**

Legacy SASE was built to secure outbound traffic



# Firewalls needed for inbound protection at sites connecting to Internet



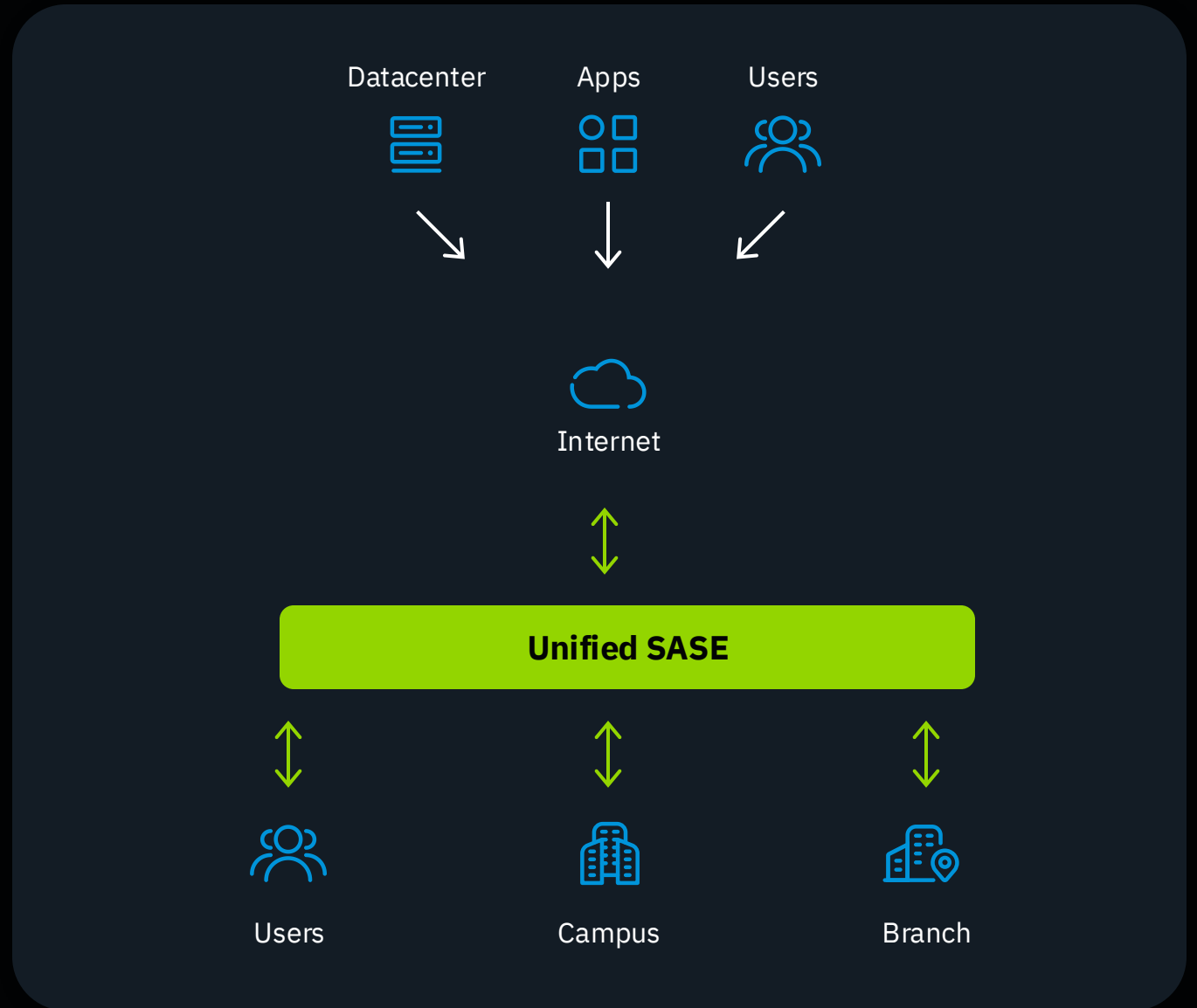


# Fragmented security

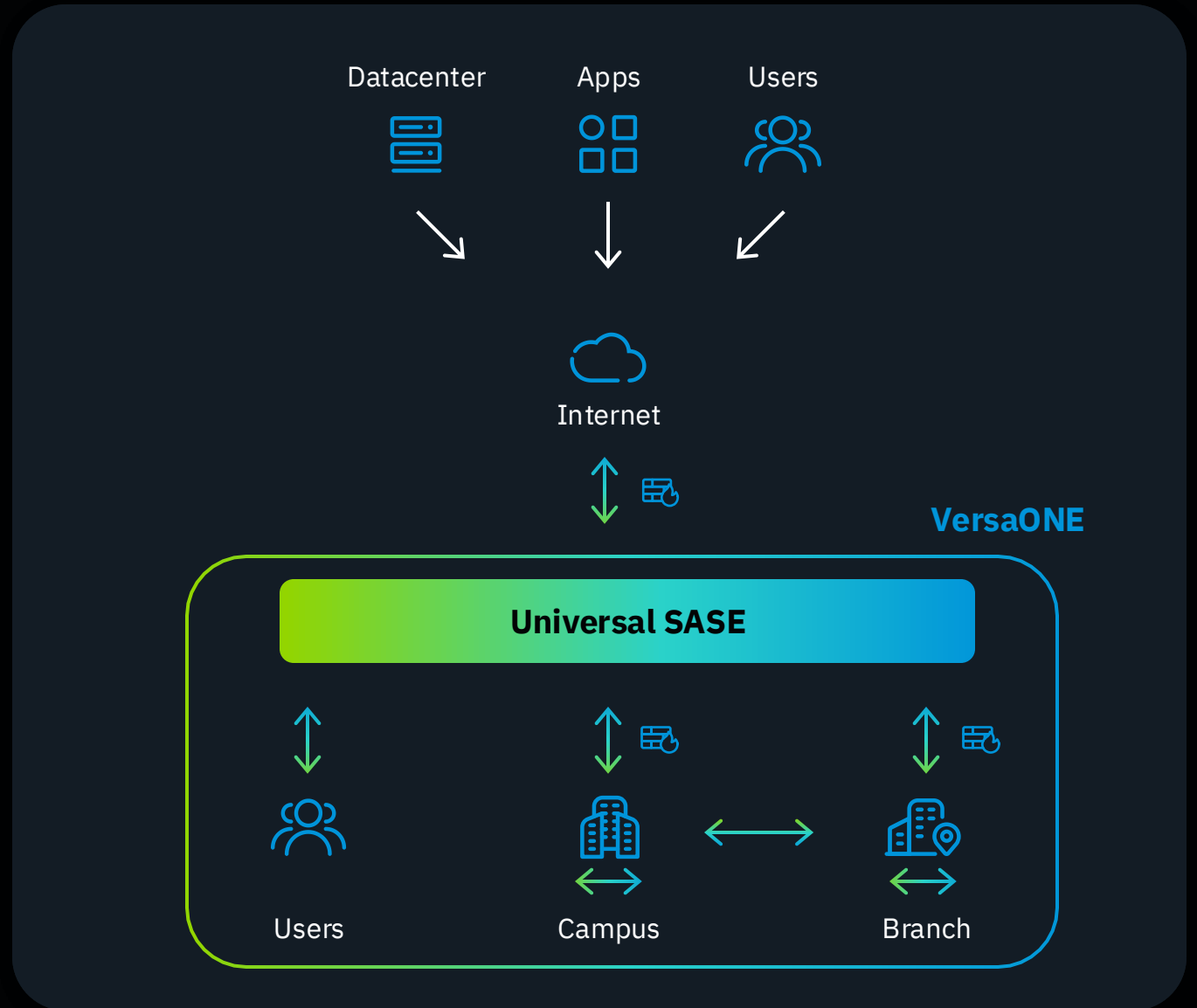
Siloed set of point products

# With inbound SSE, Versa goes beyond the others

Consistent protection



Versa Universal  
SASE delivers  
pervasive security  
in any direction





# Pervasive security

Protect users, applications, and data across any interaction with one platform

UNIVERSAL

SASE



# Digital sovereignty



Sovereign  
cloud



Access to  
that cloud

# Current choices for secure access

Not Sovereign



**Buy from  
a vendor**

May be Sovereign



**Buy from  
a partner**

Can be Sovereign



**Build it  
yourself**

# Secure access options with Versa



**SASE-as-a-Service™**

Versa



**Sovereign SASE™ SaaS**











Versa Partners or Versa



**Sovereign SASE™**

VersaONE Universal SASE  
Your sovereign infrastructure  
Your Operations

# The Sovereign difference

	 VERSA	Other Vendors
Data Inspection & Policy Enforcement		
Control & Management		
Data & Log Storage		
Operations Center		
Jurisdiction		

SASE any  
way you like it

# Your journey with Versa...



**Securing  
Sites & Cloud Workloads**



**Securing  
Users & devices**



**Securing  
AI**

VERSATILITY

Thank you