

VERSATILITY

Versa Behavioral Insights - Threat Hunting and AI Insights

Siddhant 'Sid' Ramaswamy

Director, Product Management

Today's SASE Operations Challenges



Alert Fatigue

Too many blind spots and threats buried under noise



Lack of Visibility

Cost and inefficiencies to access and correlate across different silos



Unsophisticated Threat Detection

Limited coverage for constantly changing threat landscape



Operational Overhead

Increased tool sprawl leading to increased operational costs



Rise in Threat Vectors

Increased attack surface and complexity



Automation Post Hoc

Insufficient automations applicable to the entire investigation lifecycle rather than just the last-mile

Evolving Security Threats – *Handling the AI challenge*



Speed and Skill of attacks are vastly sophisticated

Using AI to gain knowledge of target(s) and launch personalized attacks for individual targets



AI Driven Malware adapting to environment

Malwares can be automated to obfuscate itself in order to bypass traditional detection techniques



Autonomous AI Powered Attacks with no Humans

Malicious actors leverage AI to launch a multi-faceted attack targeting infrastructure

What is the Customer Problem?



Alarm Overload

Customer NOC/SOC teams are unable to keep up with the large volume of alarms generated by the Versa platform and need a way to manage and triage them effectively.



Security Blind Spots

SOC teams lack visibility over their organization's security posture, leading to complex threats going undetected. They need an easy way to manage, triage, and investigate alerts while integrating internal and external workflows.



Compliance Gaps

Security teams lack visibility over devices and assets that are out of compliance, and need a solution that not only surfaces these gaps but also automatically provides a path to resolving them.

What are the Adoption Enablers



Value

- **Cost** – Operational cost of implementing, incl. hidden licensing costs (storage, consumption, usage)
- **Resourcing** – Staffing to manage and review automations and outcomes incl. training
- **Compliance** – Compatibility with existing security investments for onboarding and consistent operation
- **Ease of Use** – Unified experience that enables adoption and analyst satisfaction



Features

- **Onboarding** – Off-the-shelf workflows and integrations that minimize configuration and setup
- **Case Management** – Pre-built tools to enhance investigations and streamline case handling
- **Customization** – Platform openness with ability to customize and integrate with other tools



Outcomes

- **Correlation** – Deliver visibility and context across security investments
- **Security** – Comprehensive use case detection & coverage
- **Operational** – Automated orchestration of security outcomes

Versa Behavioral Insights - *Vision*

Delivering unified AI-driven value across SecOps investigation, compliance, and threat management



Security Posture

Full visibility over attack surface vulnerability

- > Attack Surface Management
- > Shadow IT Discovery



Unified Experience

Single pane of glass for SOC and NOC alerts

- > Centralized Investigation
- > Reduced Alert Fatigue



SOC Acceleration

Faster investigations with automated remediation

- > AI Threat Summaries
- > Case Workflows
- > GenAI via Verbo



Threat Management

Triage and respond to threats before escalation

- > Real-time Updates
- > Endpoint & 3rd-Party Detection



Lower TCO

Unified platform reducing operational costs

- > Automated Risk Mitigation
- > Integrated XDR



Agentic Orchestration

Intelligent, automated risk mitigation and orchestration

- > AI-driven SecOps
- > Automated Security enforcement

VERSATILITY

Versa Behavioral Insights - AI insights for SecOps

The screenshot displays the Versa Behavioral Insights interface. At the top, there's a navigation bar with 'VERSA' logo, 'ACME', and a search bar. Below it, a breadcrumb trail reads 'View > Security Services Edge > Advance Security > Versa Behavioural Insights'. The main header shows 'Versa Behavioural Insights' with tabs for 'Cases' and 'Alerts'. A 'View:' dropdown is set to 'Default', and a time filter is set to 'Last 6 months'. A search bar prompts 'Search cases by threat name, user, or case ID...'. Below the search bar, there are filters for 'Status: Critical', 'Priority: All', and 'Analyst: All Analysis'. The main content is a table with the following data:

Created	Case ID	Threat Score	Affected Entity	Attack / Threat	Probability Score	MITRE TTPs	Assigned Analyst	Status
Nov 11, 2025 22:40:23 Updated: 12 days ago	CASE-3434	97 ↑ 35 CRITICAL	DC-01	Ransomware Indicators 3 USERS 5 ENDPOINTS	96%	4 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-3222	95 ↑ 25 CRITICAL	Adam-01-Laptop	Privilege Escalation Attack 2 USERS 1 ENDPOINTS	94%	3 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-5433	95 ↑ 35 CRITICAL	surbhils@versa-networks.com	Credential Theft Behaviour 3 USERS 5 ENDPOINTS	94%	4 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-3867	92 ↑ 18 CRITICAL	kuldeep@versa-networks.com	Insider Threat Activity 4 USERS 1 ENDPOINTS	89%	3 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-5680	91 ↑ 35 CRITICAL	DC-01-Laptop	Lateral Movement Detected 2 USERS 5 ENDPOINTS	94%	1 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-2008	90 ↑ 12 CRITICAL	Monica_HR-Windows	Unusual File Access Pattern 1 USERS 2 ENDPOINTS	94%	2 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-4672	90 ↓ 5 CRITICAL	pritt.lmc@versa-networks.com	Suspicious Network Activity 1 USERS 3 ENDPOINTS	94%	4 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 13 days ago	CASE-7322	90 CRITICAL	digital_23_A-Laptop	Data Exfiltration Attempt 1 USERS 1 ENDPOINTS	94%	3 TTPs	David Park	Investigating
Nov 11, 2025 22:40:23 Updated: 3 days ago	CASE-9022-02	90 ↓ 1 CRITICAL	ITAdmin-Mac	Ransomware Indicators 3 USERS 5 ENDPOINTS	94%	4 TTPs	David Park	Investigating

Showing 1 - 28 of 28 entries | 100 rows

✓ Persona-based Centralized investigation experience

- **Actionable** Threat Insights – Reduce alert fatigue and noise
- Threat Management remediation incl. policy enforcement
- **Automated evidence** via Timelines for Threat Visibility

✓ Built-in investigation tools

- Real time threat updates incl automated **AI generated Threat Summaries**
- Attack Graph → Review blast surface
- Case Handoff and Approval workflows
- GenAI for SecOps via Verbo 2.x

✓ Live Updates

- Real-time updates as threats progress including evidence and **Risk profiles**

✓ Integrated Versa XDR capabilities

- **Enhanced Threat Insights** via Versa Endpoint agent
- Improved **Threat detection coverage** via 3rd party integrations

✓ Compliance coverage

- Vulnerability and **Attack Surface Management**
- **Shadow IT** and Non-user devices discovery and management

✓ Agentic SOC capabilities

- Intelligent, **automated Risk mitigation** and orchestration

Q&A