

Versatility 2025



Building the AI-Native Enterprise

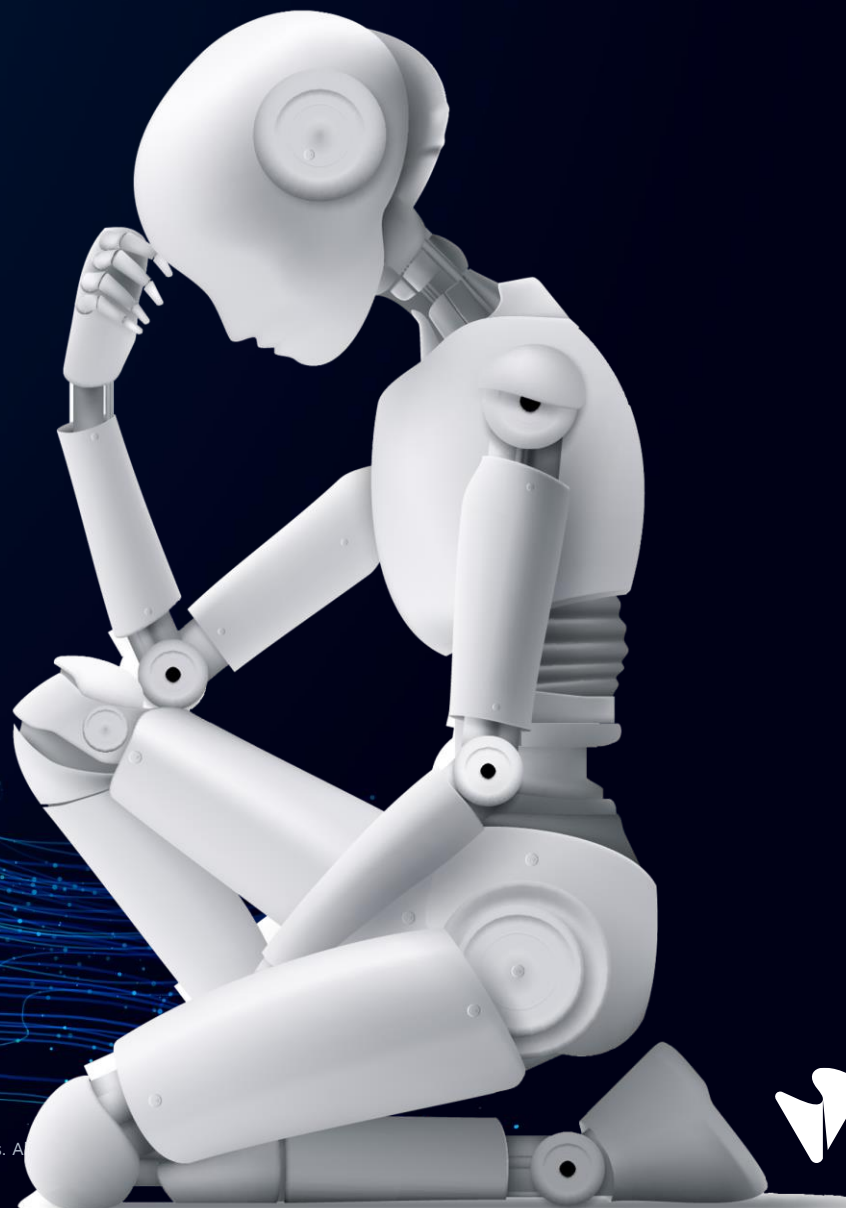
Kelly Ahuja
April 2025



We are in the age of AI

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



"AI is an **accelerant**; disruption from technology invariably comes, and now it's coming faster."

"AI, traditional machine learning, and deep learning are projected to result in net **savings of up to \$360 billion** in healthcare spending."

"In previous digital transformations, it has been easy to focus on the digital part. But with AI, it naturally triggers you to say, 'Hang on a minute. I've got to think about **where the human is in the loop** of this in a much more fundamental way.'"

Source: <https://www.mckinsey.com/featured-insights/quote-of-the-day/>

Versa Vision

Secure,
anywhere anytime
access to anything.

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



VersaONE Universal SASE Platform



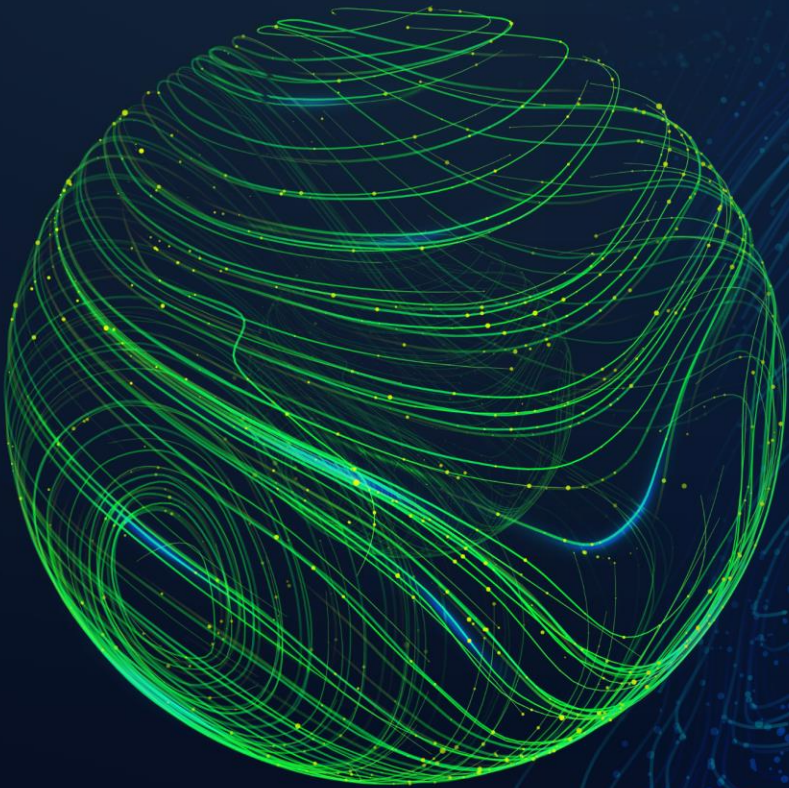
INTEGRATIONS

- Identity Providers
- EPP / EDR
- MDM
- Threat Intelligence

INTEGRATIONS

- SSE / SD-WAN
- Multi-Cloud
- SIEM
- Network Monitoring/Mgmt
- Automation
- Service Desk

Versa's AI Vision



Build **AI** into our platform
so you can create your
“self-protecting” network

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



The Versa Platform is Built with AI Natively... not Bolted On

Versa AI



Security

Threat Detection & Response

- Deep Neural Networks
- Transformers



AIOps

Operations

- Generative AI



Networking

Anomaly Detection & Prediction

- Time Series
- Isolation Forest

The Next Chapter....

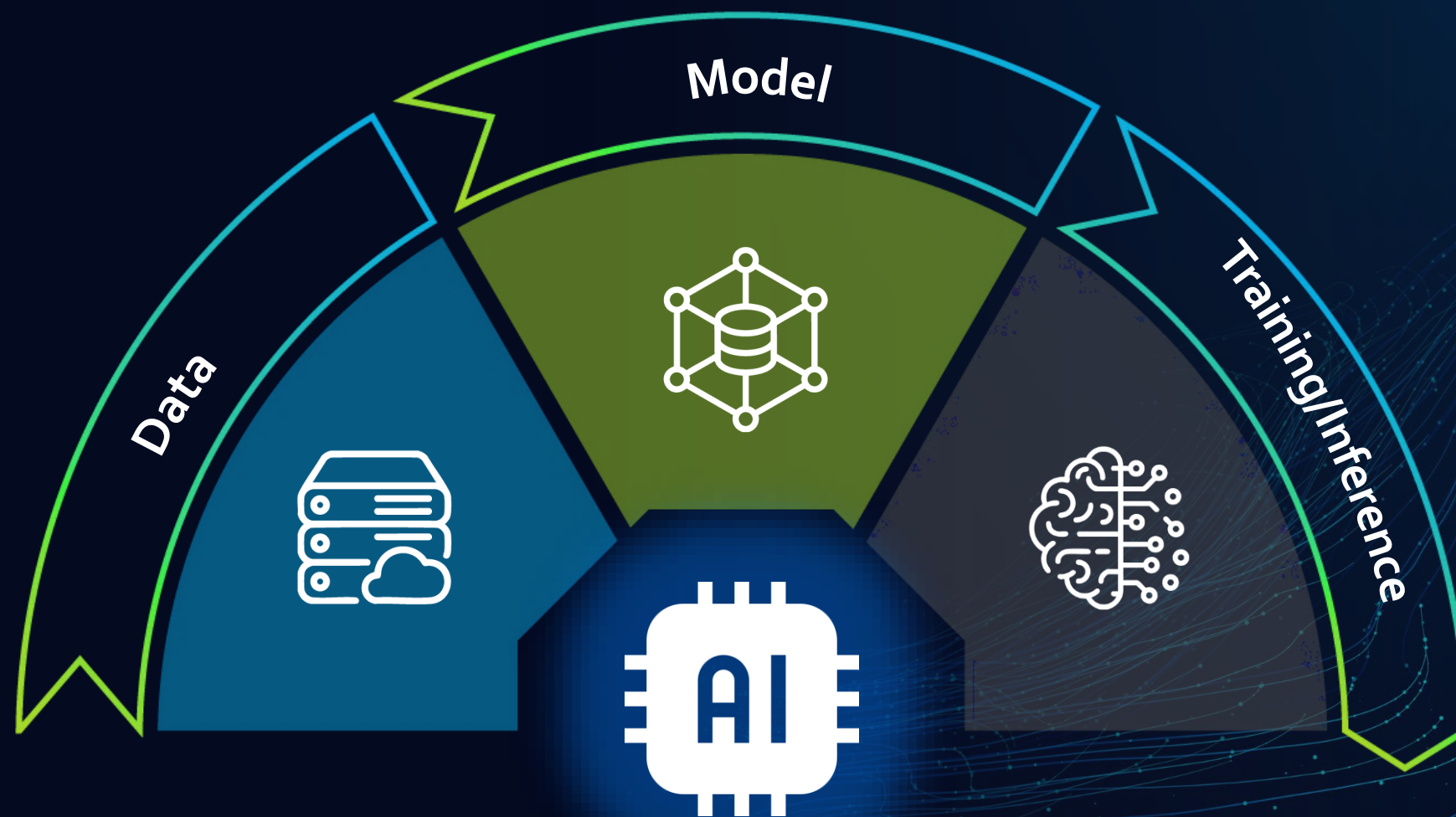


Built with AI

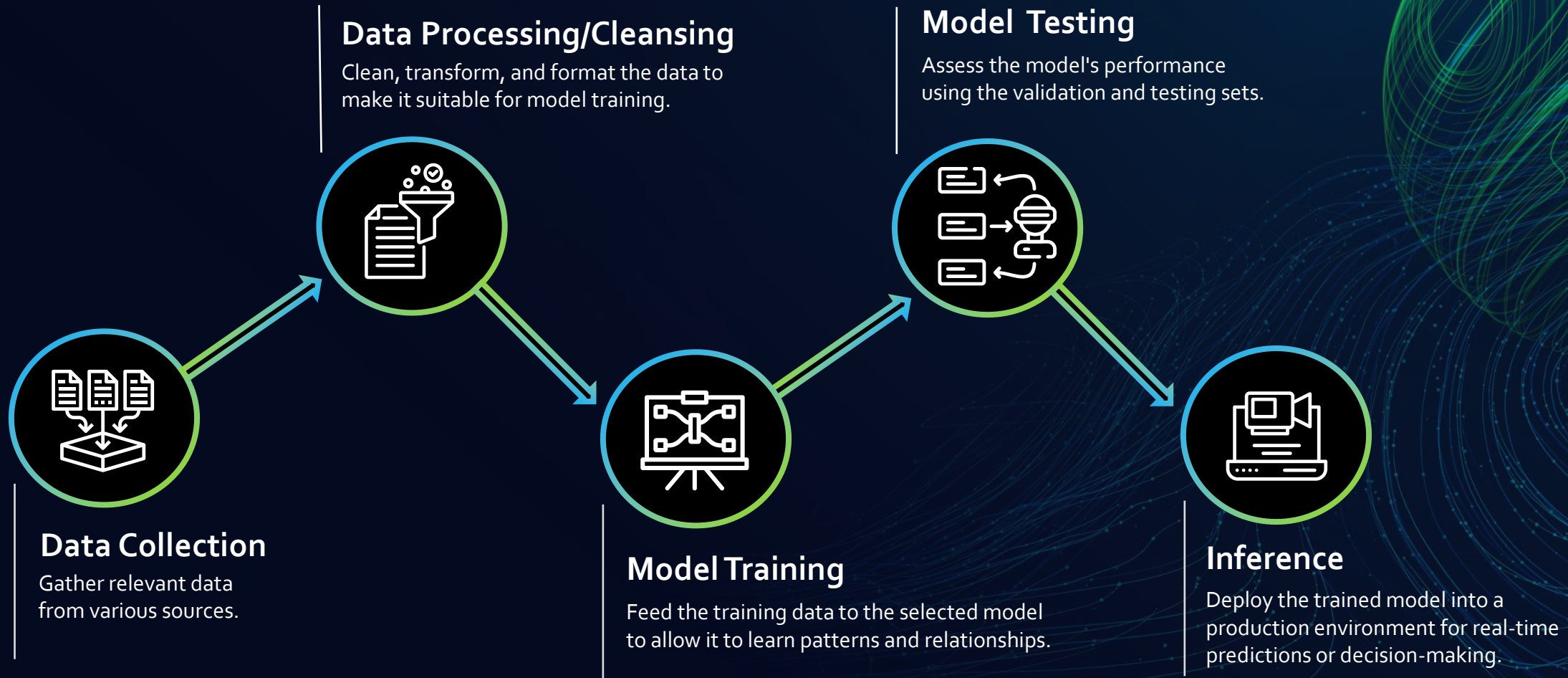


Built for AI

Components of AI



The AI Pipeline





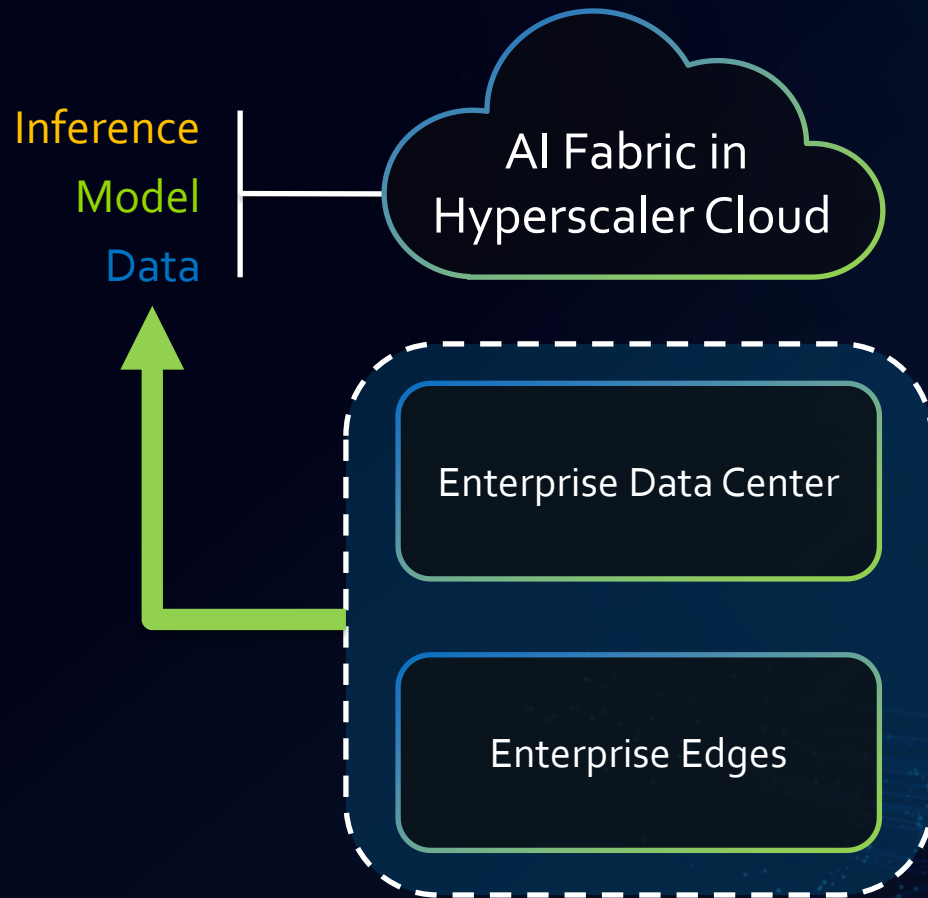
Current State of AI Infrastructure

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Today's Enterprise AI Infrastructure



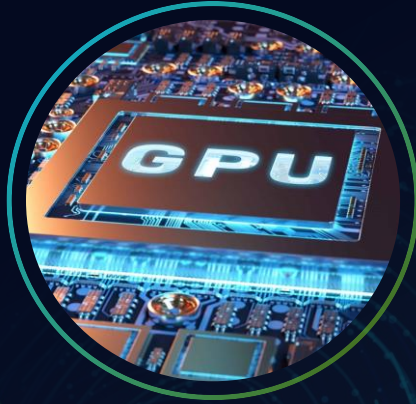
Challenges

- Risk of data loss
- Security and control
- Egress fees
- GPU costs
- Latency and performance

The Democratization of AI



AI Clouds



GPU Cluster



Large Language Models



AI Insights



AI Farms



GPU + CPU on chip



Small Language Models



Agentic AI



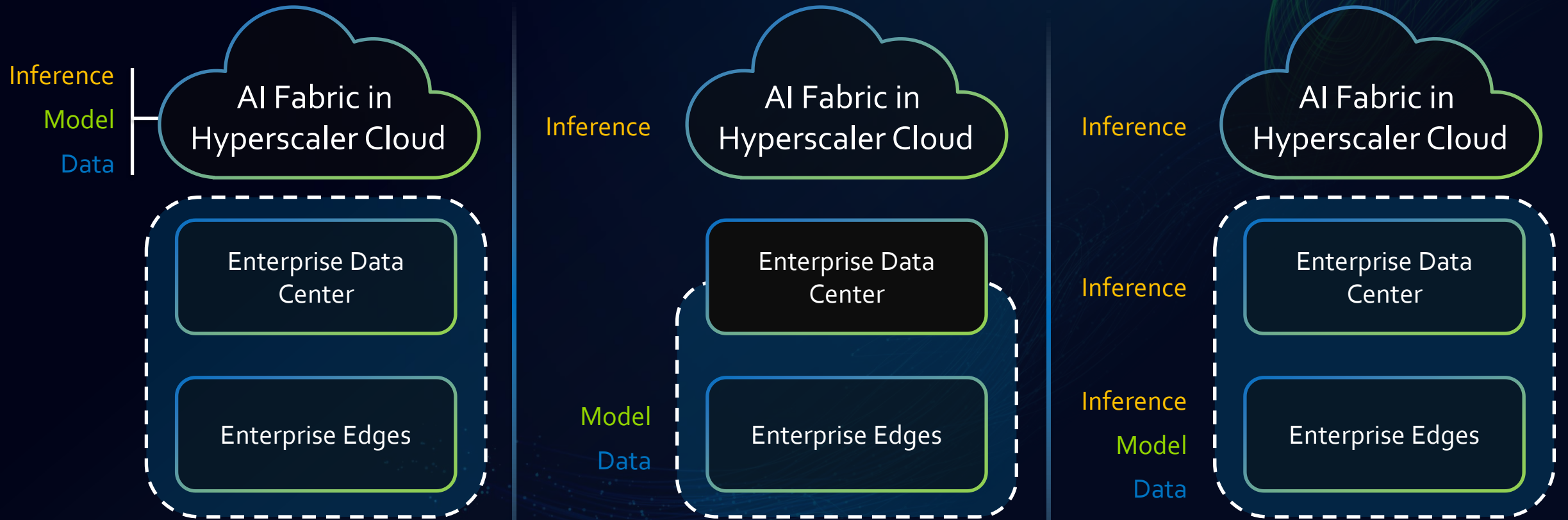
Secure AI Adoption at Scale

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Tomorrow's Enterprise AI Infrastructure



Enabling Secure AI Adoption at Scale

Visibility



Who
What
Where

Control



Policy

- Data
- Model
- Inference

Secure Connectivity



Connect data to AI
workloads

TODAY

Where is Versa on this Journey

Visibility



- External AI tools and apps
- Threats
- Network health

- AI fabric visibility
- AI data flows
- AI workloads
- Inference

Control



- Zero Trust policy based on
 - Identity
 - Posture
 - Network conditions

- Zero Trust policy based on
 - Identity
 - Posture
 - Network conditions

Secure Connectivity



- Zero Trust access control
- Encrypted connectivity
- Application-aware routing

- Zero Trust access control
- Encrypted connectivity
- AI-aware routing

TODAY

TOMORROW



Create your
self-protecting **AI fabric** network...
...with Versa

Versatility 2025

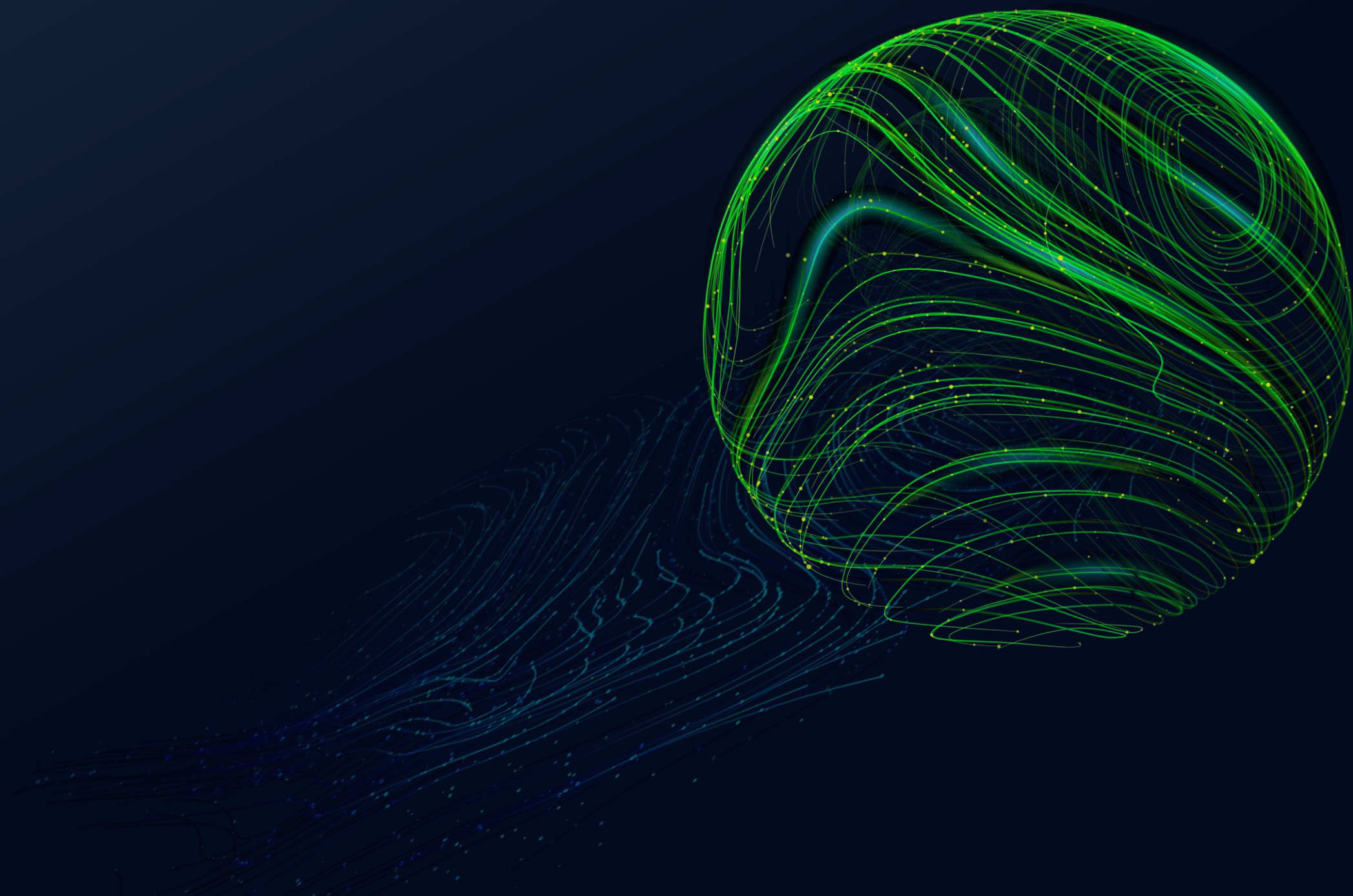
© 2025 Versa and/or its affiliates. All rights reserved.



Thank you

Versatility 2025





BACKUP

Expand from securely connecting
users/devices/locations with workloads
anywhere...

....to securely connecting data with
models and inference anywhere.

AI Impact on Business

- Adding some quotes/data/projections on impact of AI to business would be helpful
- ****"AI is an accelerant; disruption from technology invariably comes, and now it's coming faster."****
 - McKinsey & Company, <https://www.mckinsey.com/featured-insights/quote-of-the-day/tag/artificial-intelligence>
- McKinsey quote of the day
 - "We are beginning an evolution from knowledge-based, gen-AI-powered tools—say, chatbots that answer questions and generate content—to gen AI-enabled 'agents' that use foundation models to execute complex, multistep workflows across a digital world. In short, the technology is moving from thought to action." <https://www.mckinsey.com/featured-insights/quote-of-the-day/august-2-2024> ; <https://www.mckinsey.com/capabilities/mckinsey-digital/our-insights/why-agents-are-the-next-frontier-of-generative-ai>
 - "AI, traditional machine learning, and deep learning are projected to result in net savings of up to \$360 billion in healthcare spending." Digital | Artificial Intelligence | Healthcare <https://www.mckinsey.com/featured-insights/quote-of-the-day/june-18-2024>
 - "Within the agricultural, chemical, energy, and materials sectors, many companies are now moving beyond straightforward use cases and taking increasingly innovative approaches to adopting gen AI, and estimates show that an additional \$390 billion to \$550 billion of value can be created in the years to come." Artificial Intelligence, <https://www.mckinsey.com/featured-insights/quote-of-the-day/february-12-2024>
 - "AI is an accelerant; disruption from technology invariably comes, and now it's coming faster." Artificial Intelligence | Digital, <https://www.mckinsey.com/featured-insights/quote-of-the-day/november-3-2023>
 - "All too often, as we talk about AI and generative AI, we jump to the conclusion of job loss. One of the findings from our report is that it's much more a story of augmentation. . . . how can we help augment professions and help free up time so that it can then be repurposed?" Artificial Intelligence, Talent Management, <https://www.mckinsey.com/featured-insights/quote-of-the-day/september-27-2023>
 - "Another way to look at the generative AI question is to think about what's the threat of not getting started." Artificial Intelligence, <https://www.mckinsey.com/featured-insights/quote-of-the-day/august-28-2023>
 - "In previous digital transformations, it has been easy to focus on the digital part. But with AI, it naturally triggers you to say, 'Hang on a minute. I've got to think about where the human is in the loop of this in a much more fundamental way.'" Author Talks, Artificial Intelligence, Digital, <https://www.mckinsey.com/featured-insights/quote-of-the-day/may-26-2023>

Versa's AI Vision

Embed AI into the
Versa Universal SASE platform
so that our customers can
create their own
"self protecting" networks

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Versa AI

AI for
Security

Detect malicious behaviors

- Deep Neural Networks
- Transformers

AI
Copilots

Answer questions

- Generative AI

AI for
Networking

*Time series
Isolation forest*

- Anomaly detection
- Network prediction

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.

Versa Is Built with AI

Industry Vision for AI

Help enterprises adopt AI safely,
responsibly, and in full control.

Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



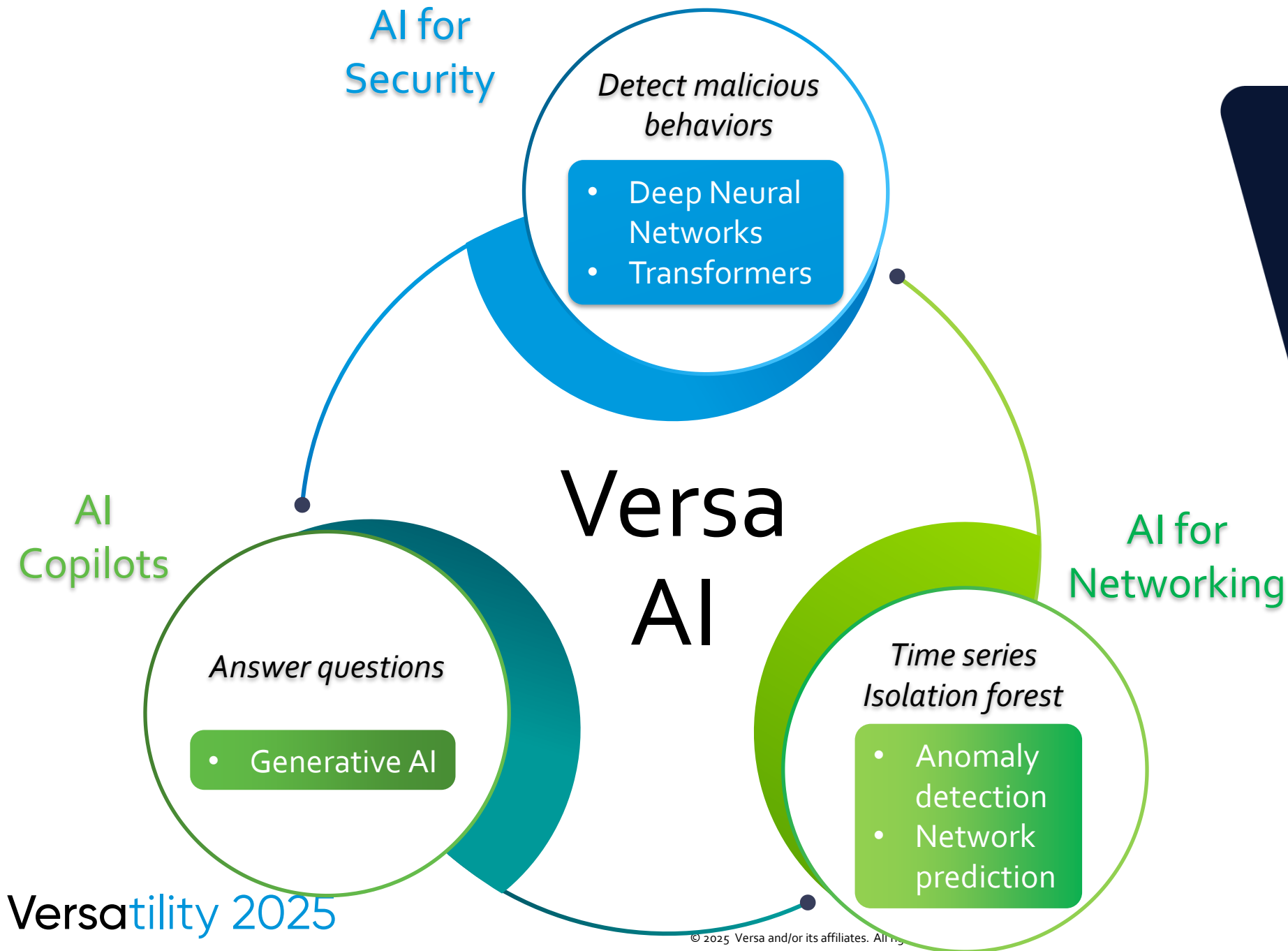
Versa is already built with AI

- Auto-generate security policies
- Enhance SOC operations with intelligent triage
- Deliver AI-driven insights for networking and security

Future Vision

Agentic AI that acts autonomously on your behalf
— with configurable levels of human oversight.

Versa AI Technology



Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.

The Future of AI in the Enterprise

An Extended AI Fabric will
be built on the existing
infrastructure

Rise of the Multi-Modal World

- Shift from massive general-purpose models to domain-specific SLMs
- Versa anticipates an explosion of AI models, just like SaaS apps
- Vision: Versa will secure and manage 1000s of models per enterprise, with consistent policy and visibility.



Versatility 2025

The Democratization of AI

Image

AI FARMS

- shift from hyperscaler clouds to 'AI farms' spreading into AI-providers...

Image

LLM -> SLM

- Rise of Multi-Modal World
- Small Language Models for LLMs - substantial computational and financial demands pose challenges for widespread adoption
- Small Language Models offers a more efficient and cost-effective alternative

Image

CPU+GPU On a Chip

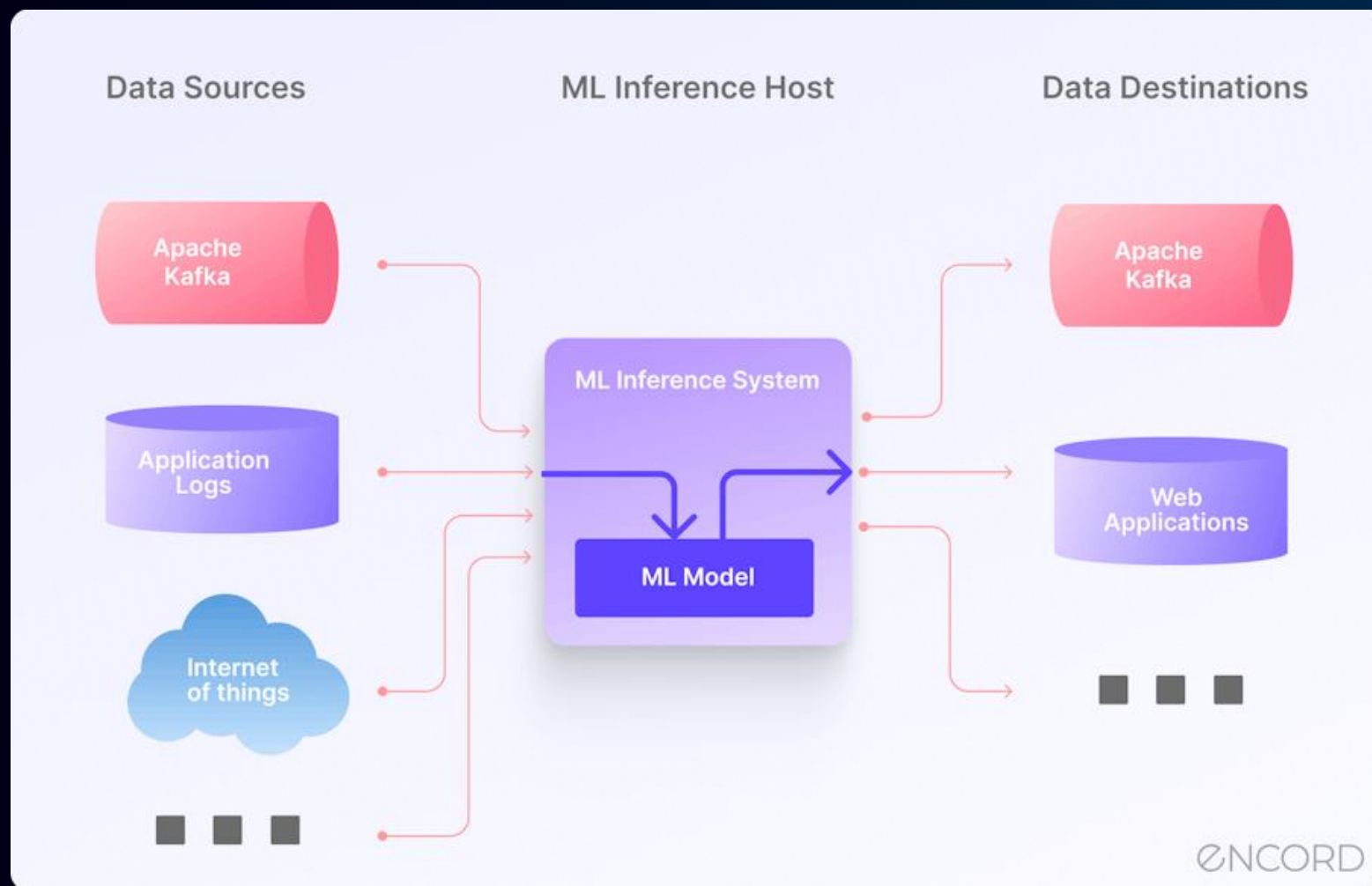
- Advancements in hardware design
- CPUs and GPUs on a single chip
 - streamlines processing,
 - reduces hardware costs,
 - lowers energy consumption

BACKUP

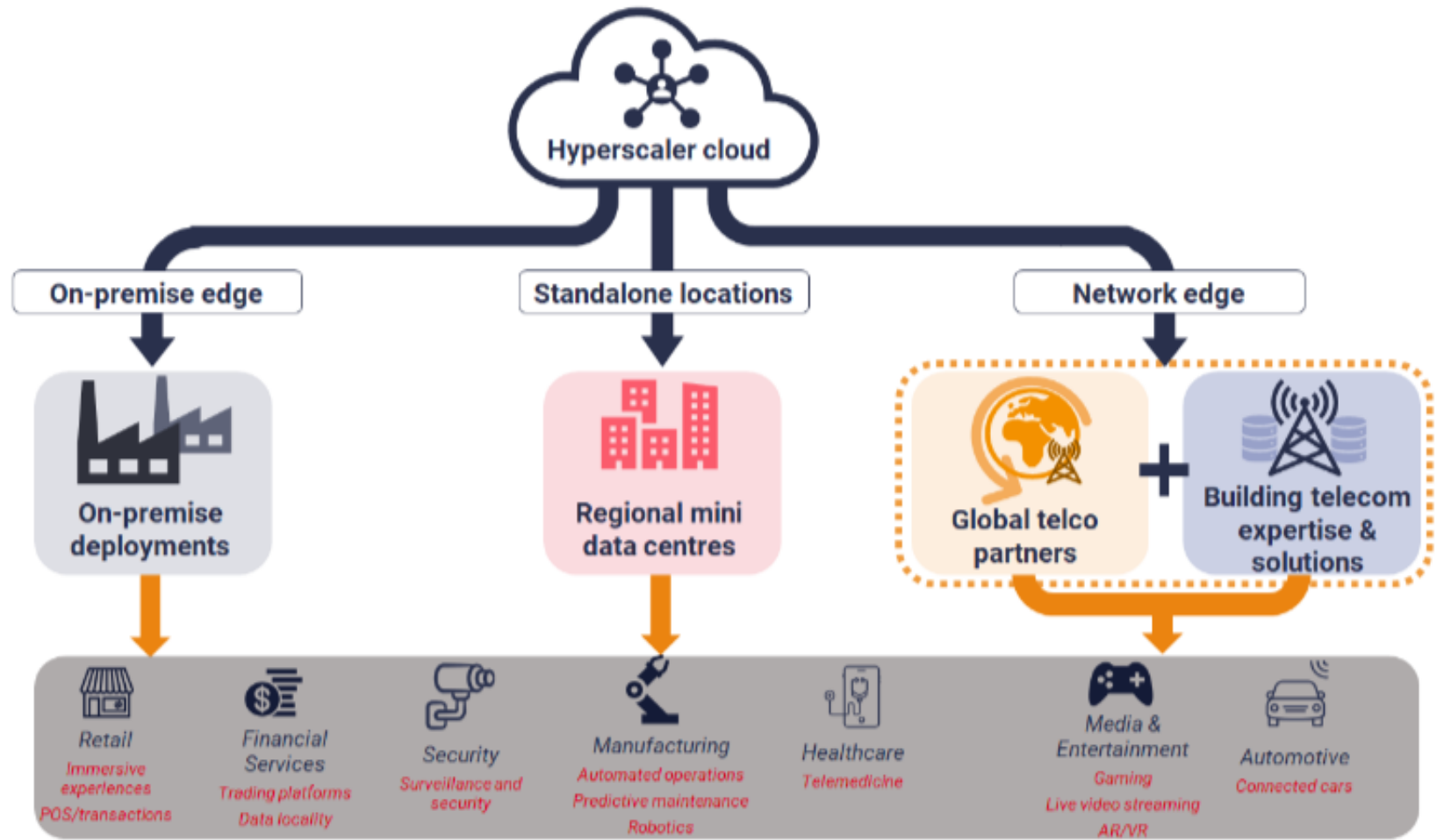
Sovereign AI and Infrastructure Independence

- Data and model sovereignty will define enterprise AI strategy
- Versa enables deployment flexibility: cloud, private, hybrid, telco-hosted — SASE your way
- Position Versa as the trusted partner for AI-aligned, sovereignty-aware infrastructure

Enterprises Re-thinking Their AI Infrastructure



Today's enterprise AI infrastructure is mostly in hyperscaler clouds



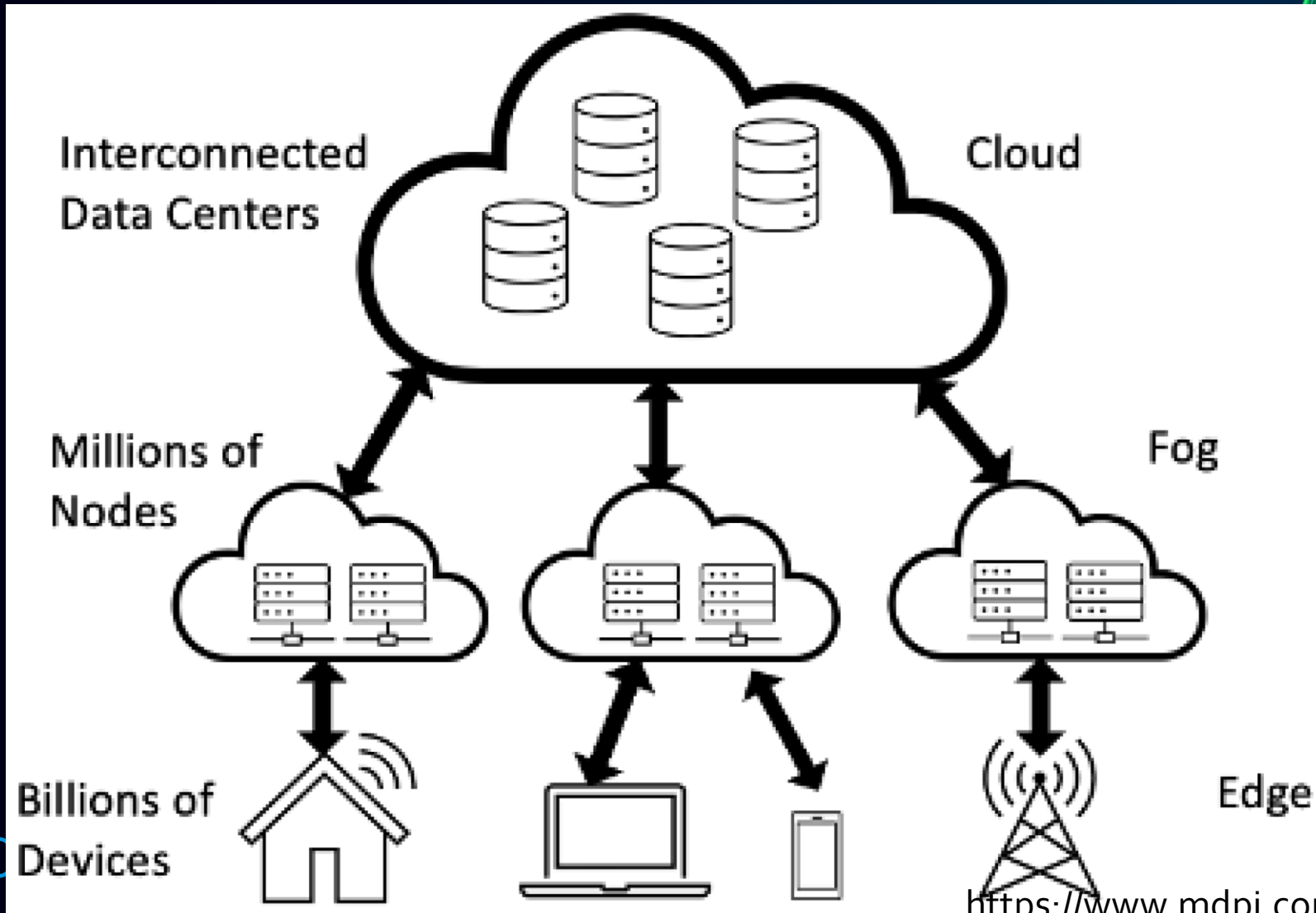
Challenges

- Cost complexity
- Data sovereignty
- Security and control
- Architectural lock-in
- Latency & performance
- Operational complexity
- Regulatory and ethical risk

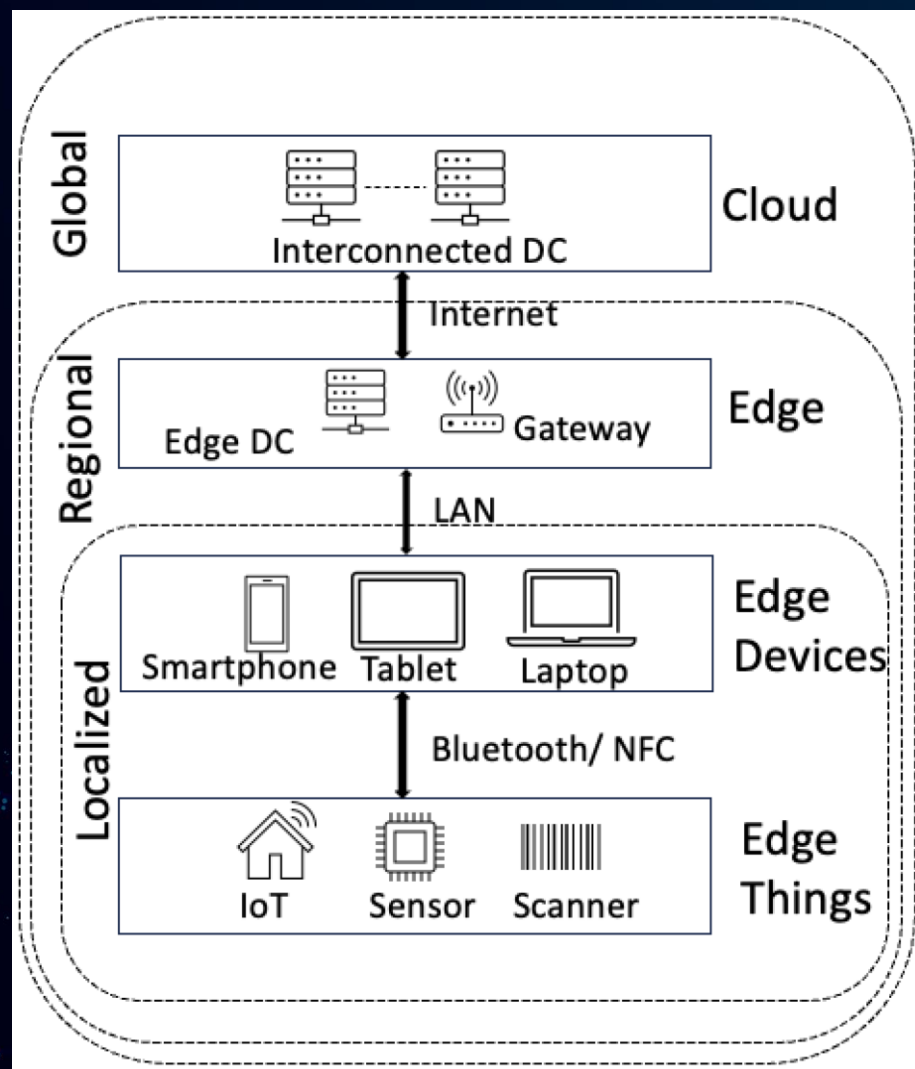
The Future of AI in the Enterprise

Versa envisions a future where AI is native to every enterprise, and we're building the secure fabric to make it real.

Enterprises Re-thinking Their AI Infrastructure



Enterprises Re-thinking Their AI Infrastructure

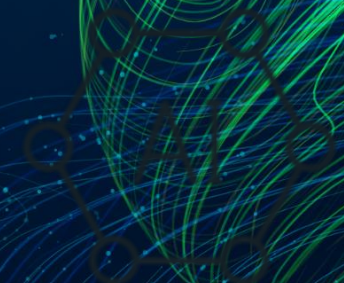


Enterprises Re-thinking Their AI Infrastructure

Training



Trained model



Inference



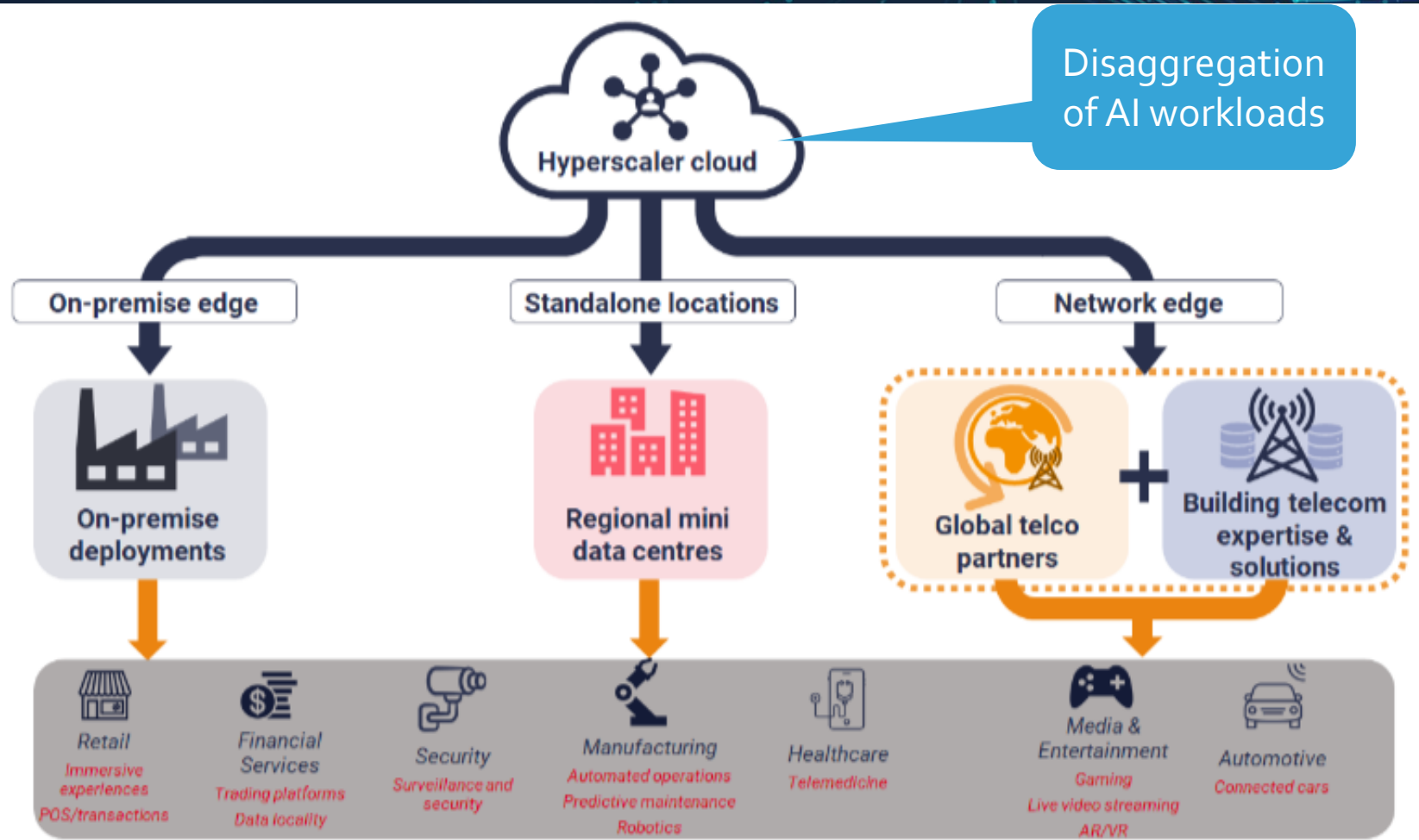
Mountain

Versatility 2025



<https://drivenets.com/resources/education-center/what-is-ai-workload/>

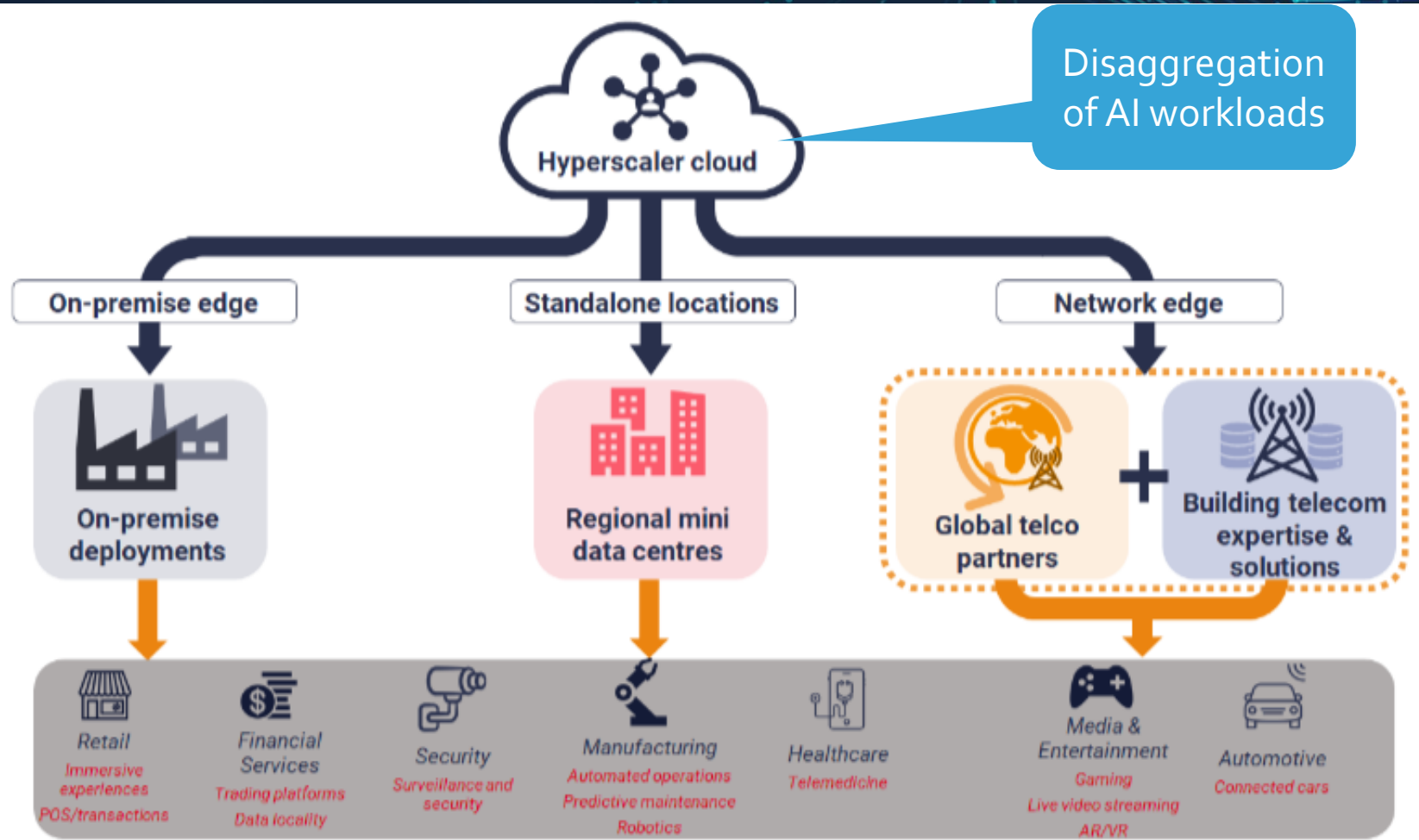
The Extended AI Fabric: A New Enterprise Architecture for Deploying AI



Benefits

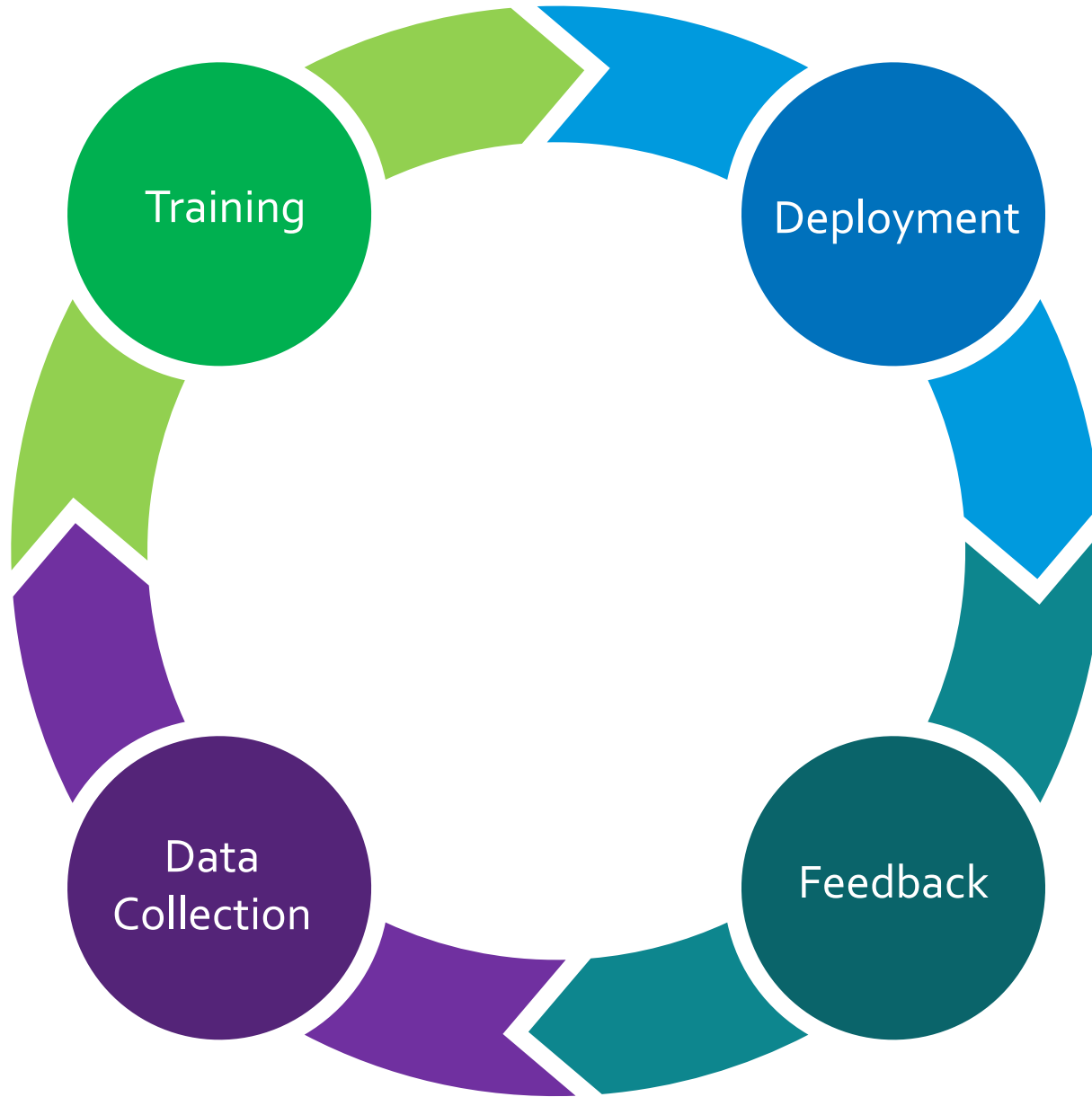
- Data remains sovereign and close to the edge
- Models are small, custom, and everywhere
- Inference can run anywhere — on-prem, at the edge, in GPUs

Disaggregation of AI workloads



Versa's Vision

Embed AI into the Versa Unified SASE platform
so that our customers can
create their own “self protecting” networks



Versa AI Foundational Process - *Networking*



Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.





Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.





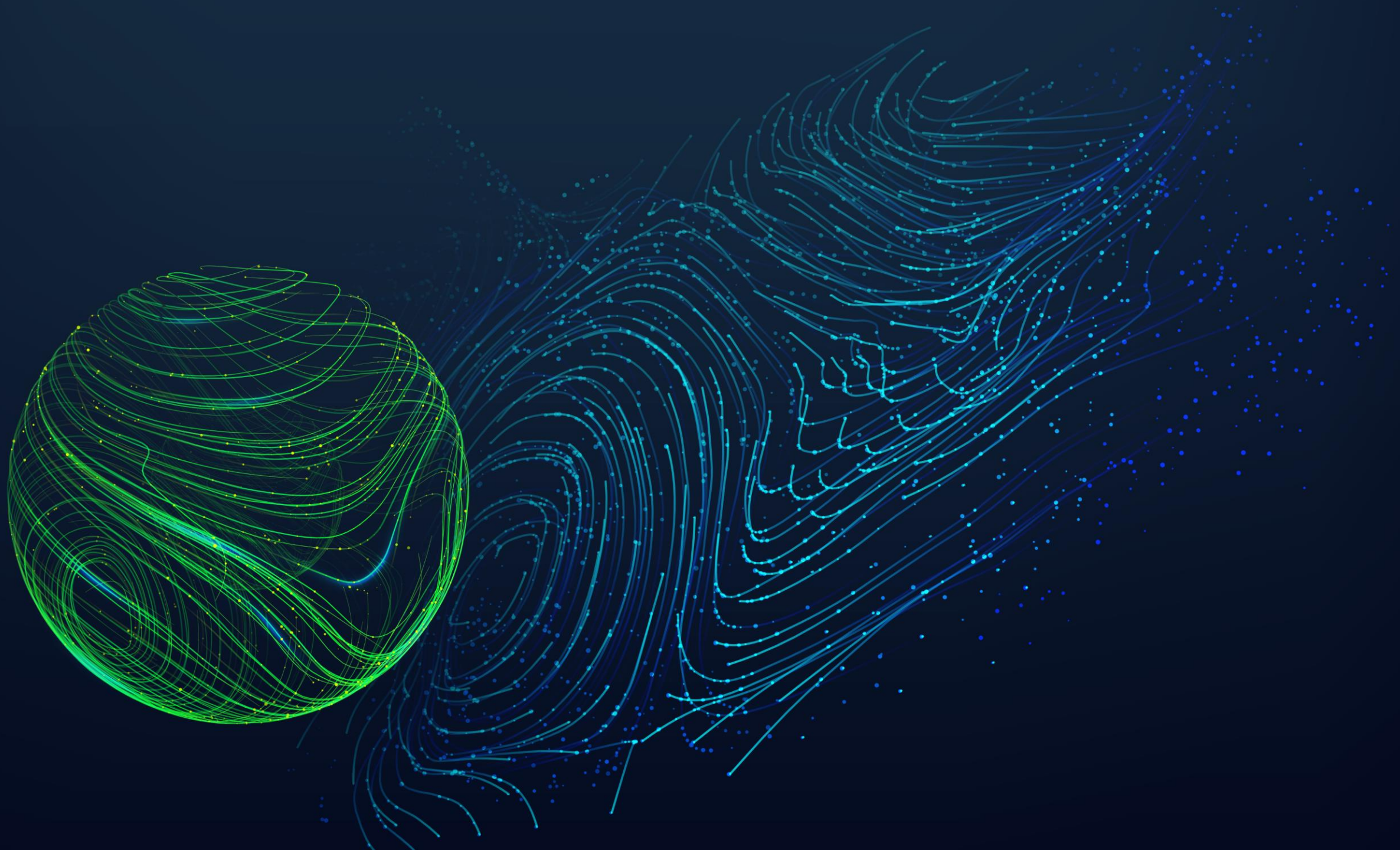
Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Versatility 2025

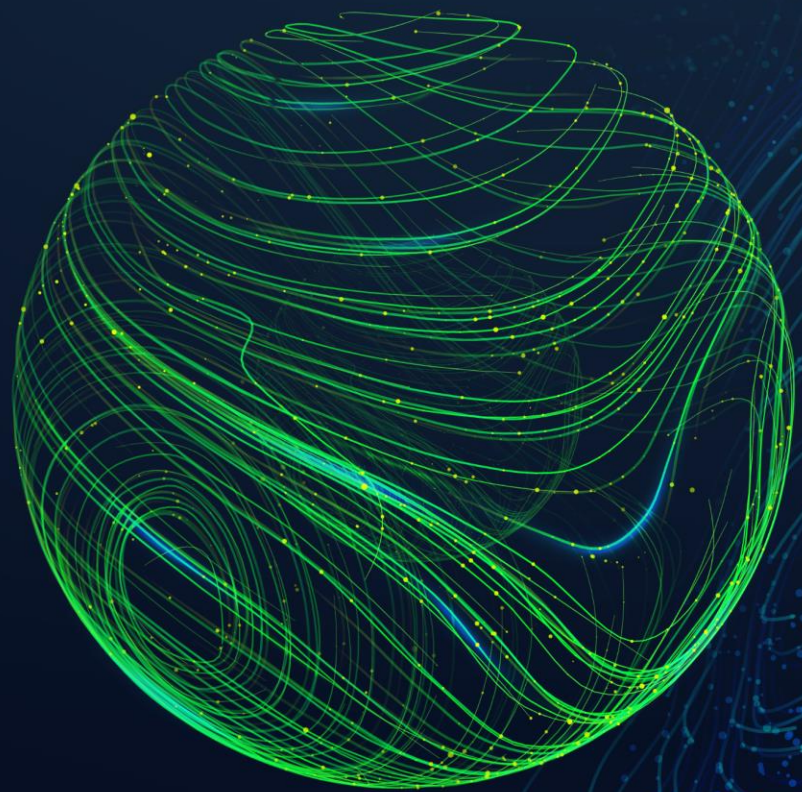




Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.





Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.





Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Versatility 2025

© 2025 Versa and/or its affiliates. All rights reserved.



Questions



Thank you

Versatility 2025

