

Regain Control of Your SD-WAN Future with Seamless Replacement of Your Current Solution

Many organizations adopted SD-WAN early to modernize their WAN but now find themselves stuck with stagnant, acquired products that have lost momentum. **Versa Secure SD-WAN** helps enterprises escape fragmented, high-cost, and innovation-stalled platforms by transitioning to a unified, software-defined, and security-integrated solution. Versa eliminates operational chaos, restores roadmap control, and provides enterprise-grade support and pricing predictability.

Customer Challenges

Most SD-WAN vendors acquired by large networking or security companies have slowed innovation, fragmented architectures, and raised costs dramatically.

Acquisition Concerns and Stalled Innovation

Post-acquisition integrations have slowed feature delivery especially for integrated security, LAN switching, and Wi-Fi. Customers are left with incomplete roadmaps and delayed innovation, hindering network modernization.

Fragmented Architectures and Complex Operations

Dual controllers, separate orchestration layers, and disconnected OS kernels force IT teams to juggle multiple consoles, upgrades, and hotfixes, leading to higher operating costs and misconfigurations.

Bolt-on Security and Lack of LAN Capabilities

Competing SD-WANs rely solely on cloud inspection, leaving direct internet access and guest Wi-Fi traffic unprotected. This increases latency, creates security blind spots, and weakens the branch perimeter against modern threats.

Escalating Costs and Deteriorating Support

Post-acquisition renewals have seen price spikes of 200 to 400%, weaker SLAs, and reduced access to professional services, trapping customers in expensive contracts with minimal support.

Versa Secure SD-WAN

Versa delivers a seamless migration path for enterprises looking to regain control, innovation, and value from their SD-WAN investments. Built on a single **Versa Operating System (VOS)**, **Versa Secure SD-WAN** combines WAN, LAN, and security into one unified platform designed for performance, visibility, and automation.

A Unified Platform Built Natively

Versa was architected from the ground up as a single stack including one OS, one policy engine, and one management console for SD-WAN, NGFW, SSE, and switching. This native architecture enables faster innovation, seamless upgrades, and reduced operational overhead without dependence on vendor integration cycles.

Full-Stack On-Prem and Cloud Security

Versa's embedded NGFW, DLP, URL filtering, DNS security, microsegmentation, and ZTNA secure traffic at the branch, eliminating blind spots for DIA and guest Wi-Fi. Versa uniquely enables dual SASE deployment: either single-vendor Versa SASE or integration with leaders like **Microsoft** and Zscaler. Organizations gain stronger Zero Trust protection, reduced latency, and consistent policy enforcement across all edges.

Integrated SD-WAN, LAN, and SSE

With Versa, IT no longer needs separate vendors or consoles for routing, switching, or security. Versa runs everything from WAN, LAN, NGFW, to SSE all on one OS. IT teams benefit from simplified operations, faster troubleshooting, and a significantly lower total cost of ownership.

Transparent Pricing and Enterprise-Grade Support

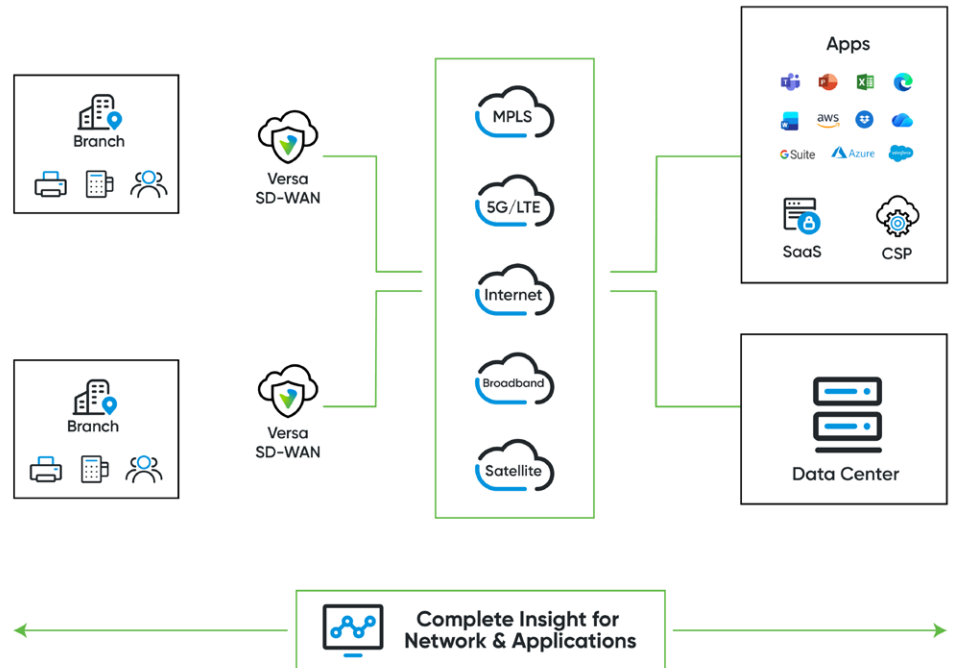
Versa operates independently free from post-acquisition disruptions. There are no 400% renewal hikes or dropped service tiers. Customers receive predictable pricing, best-in-class SLAs, and direct access to Versa's expert support and Customer Success teams. Customers achieve long-term architectural stability and faster issue resolution without unexpected cost increases or service disruptions.

Key Versa SD-WAN Benefits

- ✔ **Unified Platform for Simplicity and Speed**
Versa Operating System (VOS) integrates WAN, LAN, and security, reducing operational overhead and accelerating innovation without vendor dependency.
- ✔ **End-to-End Zero Trust Security**
Embedded **NGFW**, **Data Loss Prevention (DLP)**, **DNS security**, microsegmentation, and **ZTNA** eliminate blind spots and deliver consistent protection across all network edges.
- ✔ **Operational Efficiency and Lower TCO**
Consolidated management, Zero Touch Deployment, and AI-driven analytics simplify operations, improve troubleshooting, and cut costs significantly.
- ✔ **Predictable Pricing and Reliable Support**
Transparent licensing and direct enterprise-grade support ensure stable renewals, faster issue resolution, and long term architectural control.
- ✔ **High Performance and Scalability**
AI-driven path optimization, SLA-based routing, and unified observability provide continuous performance visibility and resilience as enterprises scale.

How Versa Secure SD-WAN Works

- Versa replaces legacy SD-WAN controllers with a unified orchestration fabric.
- Sites are onboarded through Zero Touch Deployment, auto provisioning all routing, security, and segmentation policies.
- Versa's AI-driven analytics continuously optimize path selection and SLA compliance.
- Unified observability dashboards and Versa Copilot provide full visibility, predictive insights, and guided remediation.



Why Versa

Versa delivers a unified, enterprise-grade SD-WAN platform built to simplify operations, strengthen security, and scale with confidence. With a native architecture and proven leadership, Versa helps organizations modernize the WAN without added complexity or risk:

- **Native single-platform architecture:** Built from the ground up as a unified platform, not an acquired patchwork of products.
- **On-prem and cloud security:** Delivers true Zero Trust coverage across branch, edge, and cloud environments.
- **Lower total cost of ownership:** Reduces costs through integrated operations and open, standards-based interoperability.
- **Proven leadership:** Recognized as a Leader in Gartner's SD-WAN Magic Quadrant.
- **Enterprise trust at scale:** Trusted by global organizations across retail, manufacturing, healthcare, and finance.

Customer Spotlight

A national retail chain migrated from a legacy, acquired SD-WAN solution suffering from high renewals and fragmented management. By transitioning to Versa, the company consolidated WAN, LAN, and security, reduced operational costs by 50%, improved uptime, and accelerated rollout cycles by 70%, all without increasing IT headcount.

Take back control of SD-WAN with Versa.

Learn more at www.versa-networks.com/secure-sdwan or contact sales@versa-networks.com to schedule a consultation